Passage Program
Upskill Initiative

Finding qualified cybersecurity personnel is one of the greatest challenges for any organization managing its network and infrastructure security. While educational and certification programs have helped to close the knowledge gap, the cybersecurity industry continues to be challenged with producing qualified personnel that can demonstration the hands-on skills needed.

27% feel recent graduates in cybersecurity were well prepared	**66%** struggle to retain cybersecurity talent	**81%** rank hands-on training as a top indicator of qualification

Most organizations find it increasingly difficult to develop newly hired talent, retain tenured personnel, and maintain the requirements of day-to-day security operations. Investing in the professional development of cybersecurity personnel is a key factor in both the operational success of an organization and the long-term retention of staff.

Tech Data, a worldwide leader in the distribution of IT products and services, has created a professional service to support organizations in improving the hands-on development and knowledge of cybersecurity professionals.

Delivered through the Tech Data Cyber Range, the Passage Program Upskill Initiative* was designed to prepare participants in their current job role by providing the resources and skills needed to succeed. The Upskill Initiative currently supports the development of qualified individuals in the roles of SOC Analyst 1 and Junior Penetration Tester.

Utilizing the knowledge and expertise of the Tech Data Cyber Range staff and supported by a best-in-class training platform, the Passage Program Upskill Initiative can provide the bandwidth and proficiency needed to support the development of today's cybersecurity professionals.

To learn more about the Passage Program Placement Initiative or how the Tech Data Cyber Range is reshaping cybersecurity, please visit us at **https://cyberrange.techdata.com/passage-program/** or email the team at **securityservices@techdata.com**.

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*Tech Data is a worldwide leader in the distribution of IT products and services. The TDCR Passage Program Placement Initiative supports the development and placement of security professionals into today's evolving and competitive cybersecurity job market.